

Local Financial Advisor Named Newest Member of the International Association's 2021 Leadership Team

EXETER, N.H. (Sept. 1, 2020) — MDRT appoints Gregory B. Gagne, ChFC as Secretary of the association's 2021 Executive Committee. Gagne, who will take office Sept. 1 2020, joins four other committee leaders,

all dedicated to bolstering the association, its members and their clients towards continued success, amid the current global crisis.

Gagne, of Exeter, New Hampshire, is a 28-year industry veteran and founder of Affinity Investment Group, LLC. A 21-year MDRT member, Gagne's wealth management and distribution-planning services for retirees has merited him four Court of the Table and 12 Top of the Table qualifications. Reinforcing Gagne's appointment is his long-term organizational volunteerism: Gagne has served on a variety of committees – including his current role as Top of the Table Advisory Board Chair and Global Council Member – and is an Excalibur Knight of the MDRT Foundation.

As Secretary, Gagne will work closely with the Executive Committee to develop essential resources that educate and empower MDRT members to continue providing excellent service to their clients, while also growing their own practice, in this time of economic volatility.

"More than ever before, today's financial professionals need the next-level ideas MDRT offers and the ongoing support it provides," said Gagne. "During my time on the Executive Committee, I'm committed to connecting with my fellow members and discovering even more tangible ways MDRT can help them not only reach their goals – but transcend them."



A 21-year MDRT member, Gregory B. Gagne, ChFC is the newest member of MDRT's Executive Committee, and is dedicated to providing members the timely resources they need to deliver excellent client service, while growing their own practice, in the midst of economic volatility.

Gagne joins President Ian James Green, Dip PFS, a 22-year member from London, England; First Vice President Randy L. Scritchfield, CFP, LUTCF, a 36-year member from Damascus, Maryland; Second Vice President Peggy Tsai, RFP, CCFP, a 19-year member from Taipei, Taiwan; and immediate past president Regina Bedoya, CLU, ChFC, a 27-year member from Juno Beach, Florida.

As part of the 2021 Executive Committee, Gagne will continue the legacy the 2020 Executive Committee began: reinforcing the MDRT Productivity Action Plan during this unprecedented time, and continuing to offer additional resources and strategic adjustments so that members can focus on serving their clients and envisioning a brighter future. In addition, Gagne will provide support to upcoming association initiatives such as a professional development strategy focused on providing best-in-class educational content that can be accessed via online resources; and the expansion of an online Mentoring Program that will connect existing members with seasoned professionals who can help them aim higher.

About MDRT

Founded in 1927, Million Dollar Round Table (MDRT), The Premier Association of Financial Professionals®, is a global, independent association of more than 65,000 of the world's leading life insurance and financial services professionals from more than 500 companies in 70 nations and territories. MDRT members demonstrate exceptional professional knowledge, strict ethical conduct and outstanding client service. MDRT membership is recognized internationally as the standard of excellence in the life insurance and financial services business. For more information, please visit mdrt.org and follow them on Twitter mMDRtweet.

Contact Information

Giang Ngo
MDRT
847-993-4955
gngo@mdrt.org
@MDRTweet

Sara Pardys G&S Business Communications 312-872-3956 spardys@gscommunications.com @gs_comms

###